

Business Hours: 8:00am – 5:30pm, Monday – Friday.

Please send all Orders and Revision Requests to orders@barristerstitle.com and all Prior Policy Requests to priors@barristerstitle.com.



BARRISTERS TITLE

— *services* —

A Division of Fidelity National Title

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The Quill – April 2024



A NOTE FROM THE MANAGER



Greetings, I hope this finds you well:

Barristers Title continually strives to provide top service and value-added for customers and industry partners. Founder, Sal Balsamo, built something special here. I am honored to have his support and pleased to write you, as the new Manager of Barristers Title. My immediate predecessor, Natasha Branch served customers with Barristers Title for two years, having been with Fidelity National Title for seventeen; as Manager, she refined workflow and internal processes, making our service delivery even stronger.

Many of you know and love Sal and Natasha. I am grateful to stand on their shoulders and come with all humility and respect for them and the team that has made Barristers Title what it is today.

For those of you who do not know me, my name is Noah Webster. I live in Charlotte with my wife and two daughters. I am a licensed attorney in North and South Carolina. My law practice focused on a wide array of real property matters. I am a "dirt-lawyer" at heart. After years in private practice, I did not see merely an opportunity to "make-the-switch" to title insurance. That was not the appeal. The appeal was to come work for this company.

Throughout the years, Barristers Title has helped many become better lawyers, encouraged, partnered with customers to find solutions, and has been an asset to the industry. It is my mission to continue this tradition of service and support to you, our customers.

Each year, your clients, lenders, and third parties expect more with less, and upticks in time & money consuming hurdles seem to make the practice of real estate more difficult. This is why Barristers Title has always tried to be your go-to resource.

My team and I are committed to continuing the Barristers Title way of bringing value to our customers with innovative offerings, beneficial services and initiatives that save time and money.

Sal's Legacy. Sal is a great relationship builder and mentor/friend to many. Picking up Sal's mantle, I look forward to helping people and I too, deeply care, about customers' success. You can reach me on my cell or email me, and we will get to work. The foundation of our service delivery must remain a passion and commitment for taking care of customers. Plus, I don't want to let Sal down. He's Sicilian!

Residential Services. Our team, the workflow, is as good as ever. Whether delivering priors, commitments and proformas, analyzing real world risk not in a vacuum, or, helping make connections, finding solutions you and your clients need, we're here for you. We are still fast, still thorough, and remain committed to being the best in the market.

Commercial Services. Barristers Title is definitively well suited to continue to meet the needs of the commercial market. Currently having three in-house commercial underwriters with decades of experience, our own highly experienced (dual licensed) in-house underwriting counsel and title counsel, the ability to underwrite with

multiple risk carriers (Fidelity National Title, Commonwealth, DOMA (formerly NATIC), and First American), all while being backed and fully owned by the largest title insurer in the country (Fidelity National Title ("FNT")), widely expands our ability to serve.

All this is done in the context of your local title insurance agency. Barristers has become a Charlotte/Metrolina staple, but the products and services we provide are nationally recognized and trusted by counsel throughout the country. Having these well trusted carriers on the top of the page means something. Barristers Title's ability to deliver great service and work hard for our customers means something too.

There is no deal too large, and the same care and attention will be given a modest deal. FNT backing allows us to handle lofty (\$600M+) deals with further options to insure beyond that. The sky is the limit. Barristers Title provides a wide range of other commercial escrow and disbursement services, a host of solutions that complement our commercial underwriting. It is cool stuff, if you're a title/transactional nerd, like me.

If you have made it this far... Thank you for indulging me and thanks for your continued support of Barristers Title. If you need anything you can reach me anytime on my cell: **864-653-0205**, or email me: **noah.webster@barristerstitle.com**.

Feeling blessed and gratefully yours,

Noah J. Webster

Branch Manager & Title Counsel



BARRISTERS TITLE BRACKET CHALLENGE

And the winners are...

We are excited to announce the winners for the 2024 Barristers Title annual bracket challenge!

1st Place Winner - Michael's Phenomenal Bracket

2nd Place Winner – M. Ann’s Cool Bracket

3rd Place Winner – Erin’s Excellent Bracket

Your sales rep will be in touch with your prize! Congratulations and thank you for participating!!!!

Sincerely,

The Barristers Title Team

MEET THE FAMILY

Ambrie Grant, Underwriter

I’m one of the few Charlotte natives you’ll ever meet! I graduated from Zebulon B. Vance High School and after that, from King’s College. I started in title insurance when I was 19 as an Administrative Assistant for Investors Title, and obtained my Title Insurance License in 2015. I have a spunky one and half year-old French Bulldog named Luna who is absolutely spoiled, and sometimes a brat. Outside of work, I enjoy cooking and party planning. Also, engaging in Ministry work where my primary focus is the Spanish-speaking community.

Now, let’s get to know Ambrie a little better..

1. Favorite Breakfast? **Biscuits and sausage gravy.**
2. Coffee vs Tea? **Tea (chai, specifically).**
3. Do you prefer working from home or in an office? **Home.**
4. Dinner at the table or on the couch? **Table.**
5. What is your favorite dessert? **Cinnamon rolls.**
6. What are you currently watching? **Abbott Elementary.**
7. If you had one free hour in your day, what would you do? **Get a massage.**
8. Are you a morning person or night owl? **I’m a mid-day person, lol.**
9. What is your bedtime? **Between 10-11pm.**
10. Tell us an interesting fact about yourself that we may not know. **I’m fluent in Spanish.**



THE QUILL TIP

Spring Cleaning

Spring is here and it's a great time to make sure you have all of the contact information you need from us. Please reference our nifty gold card below and your sales rep will be happy to give you a hard copy!

Please use the following email addresses in order to receive the quickest turn-around time for your requests:

Orders & Revisions: **orders@barristerstitle.com**

Prior Policy Requests: **priors@barristerstitle.com**

*Please note, if requests are emailed directly to a staff member your turn-around time may be delayed. Thanks for helping us help YOU!



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Orders: orders@barristerstitle.com	Phone: 704.799.6441
Priors: priors@barristerstitle.com	Fax: 704.799.6583
Web: www.barristerstitle.com	
Mailing Address: 9300 Harris Corners Pkwy. Suite 330 Charlotte, NC 28269	
Hours of Operation M-Th 8:00AM-7:00PM F 8:00AM-6:00PM	
Noah Webster Branch Manager & Title Counsel 864.653.0205 (direct) noah.webster@barristerstitle.com	Sarah Fuentes Underwriting Counsel 980.428.8041 (direct) sarah.fuentes@fnf.com sarah@barristerstitle.com
Access to Prior Policies Issued by: Fidelity First American LandAmerica Commonwealth	Underwriters: Fidelity National Title First American DOMA (fka NATIC) Commonwealth

THE QUILL MEME

Are you as excited as we are?



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Barristers Title Services underwrites for Fidelity National Title and First American Title.

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